



Practical Economic Insights for Agricultural Lenders in 2026

November 6, 2025, Springfield-Greene County Botanical Center

Program Agenda

9:00-9:30	Registration and Networking	
9:30-9:45	Welcome and Introductions	Jennifer Lutes and Jacob Hefley - Field Specialists, Ag Business and Policy, MU Extension
9:45- 10:15	2026 Crop Outlook	Ben Brown , Extension Specialist, Agricultural Business and Policy, MU Extension
10:15-10:30	Coffee Break	
10:30-11:15	2026 Cattle Outlook	Wesley Tucker , Field Specialist, Ag Business and Policy, MU Extension
11:15-11:30	Sheep & Goat Outlook	Jennifer Lutes
11:30-12:00	Livestock Risk Management Tools for Producers	Jacob Hefley
12:00-12:45	Lunch and Networking	
12:45-1:15	Macroeconomic Outlook, Input Costs, and 2025 Enterprise Budgets	Ben Brown and Jennifer Lutes
1:15-1:45	Specialty Crop Resources	Mallory Rahe, Associate Extension , Associate Extension Professor & Education Director Ag Business & Policy
1:45-2:15	Farm Policy Updates (Trade, Taxes, and Commodity Programs)	Ben Brown & Wesley Tucker
2:30-3:00	Land Values and Cash Rent Survey Results and Discussion	Jacob Hefley
3:00	Wrap-up and Evaluation	Jennifer Lutes and Jacob Hefley

